

# An SCCE Web Conference

**September 24, 2009 • 12:00 PM CT (90 minutes)**

## **Who's Lying? How to Identify Untruthfulness in Internal Investigations**



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Co-President, Brightline Learning Division  
Global Compliance



In this interactive presentation, attendees play the role of an investigator, or someone who oversees investigations, and they confront a variety of complex hypothetical scenarios, many of which are based on actual cases. Michael Johnson will focus on advanced techniques for deciding who's telling the truth and who's lying, and properly documenting your findings. One of the biggest issues that companies deal with is when they have a "he said/she said" case or another case where there are no eyewitnesses. Often, the employer feels helpless to reach a conclusion on whether the employee is guilty and to impose discipline without "smoking gun evidence." This conference is designed to give you the tools to gather all the relevant evidence, reach a conclusion on what happened, and impose corrective action when necessary.

In this interactive session, you will learn how to:

- Respond if an employee discloses misconduct but requests that you keep the matter confidential and not investigate
- Decide if the accused should be transferred or suspended during the investigation
- Respond if the accused brings an attorney, co-worker, or friend to the investigative interview
- Interview the complainant, the accused, and the witnesses using the "Funnel Method"
- Determine if a witness is truthful by using advanced interviewing techniques
- Deal with "he said/she said" allegations
- Decide whether you can always order witnesses to not discuss the investigation with others
- Choose the appropriate level of discipline, if needed
- Respond to requests to learn what discipline was imposed on the accused

Register online at [www.corporatecompliance.org](http://www.corporatecompliance.org)

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Who's Lying? How to Identify Untruthfulness in Internal Investigations	MEMBERS	NON-MEMBERS	SUBTOTAL
Live program	\$175	\$215	
CD-ROM post-session recording	\$175	\$215	
BOTH live program and CD-ROM post-session recording (just \$100 extra)	\$275	\$315	
Join SCCE! Non-members, add \$200 to join SCCE, and receive member rates! (Regularly \$295/year.)		\$200	
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**PAYMENT TERMS** The cost of registration includes dial-in information for one line. Each additional line requires additional registration fee payment. Please enclose payment with your registration and return it to the SCCE office at the above address, or fax your credit card payment to +1 952 988 0146. CD-ROM orders are shipped free via FedEx Ground within the continental U.S. SCCE is required to charge sales tax on purchases from Minnesota and Pennsylvania. Please calculate this in the cost of your CD-ROM order. Required sales tax in Pennsylvania is 7% and Minnesota is 6.875%. Please note: if your total is miscalculated, SCCE will charge your card the correct amount. Federal Tax ID: 23-2882664. No refunds will be given for "no-shows" or cancellations. You may send a substitute or receive a credit toward another conference. Please e-mail Patti Hoskin at [patti.hoskin@corporatecompliance.org](mailto:patti.hoskin@corporatecompliance.org).

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