

Main Topics of Discussion

- Whistleblowers:
- Who are they?
- Why do they file Qui Tam cases under the False Claims Act?Evaluating whistleblower cases.
- Can organizations manage whistleblower risk?
- Tips for compliance program effectiveness

Impact of FCA Whistleblowers

- Since 1986, DOJ has recovered \$30 Billion in FCA suits filed by qui tam whistleblowers
- In last 3 years, whistleblowers have filed 2,019 new FCA lawsuits:
 - 2017 674 new matters
- 2016 706 new matters
- 2015 639 new matters
- In last 3 years, whistleblowers have received \$1.4 Billion in relator share awards (\$1.2 billion of which came from intervened cases)

Who are Whistleblowers

• Your Employees!

- Current and Former
- Competitors
- Customers / Patients
- Others, including: Consultants, Accountants, Physicians, Nurses
- Data miners
- FCA permits any "person" to be a whistleblower

Why do People Become Whistleblowers?

- To "right" a "wrong"
- Their concerns are ignored by defendant
- Fear of losing license or being viewed as complicit in fraud
- Treated poorly by defendant
- No feedback after internal reporting
- Other reasons -- money

What Whistleblower Counsel Look For in Evaluating Cases

• Ideal Whistleblower:

- Detailed knowledge of the fraud (but, does not have to be an insider)
- Evidence supporting the allegations (How was that evidence obtained?)
- Credibility
- Ability to explain the fraud & assist government
- Bringing the case for the "right" reasons
- Not personally involved in fraud
- Reported the case promptly
- Stomach to "go the distance" through a lengthy process

What Whistleblower Counsel Look For in Evaluating Cases

- Clear FCA violation & strong evidence
- What are the potential factual/legal defenses
- Did the relator report internally?
- Must be harm to the government
- Amount at stake, and collectability
- Cases which are important to government • Are there safety risks at issue

Potential Roadblocks

• First to file: has someone else already filed a case?

- Is there a public disclosure concern?
- E.g. other cases, government reports, news media
- Was the relator involved in the fraud? • Potential for little or no recovery under the FCA
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 Relator may need advice from criminal counsel
- Did relator sign separation agreement?

How Government Considers Whistleblower Cases

- Government must evaluate all cases
- Importance of the Issue(s)
- Strength of FCA violation (clear guidance)
- Strong evidence / examples of fraud
- Similar cases / repeat offenders
- Contracting agency's view
- Safety issue / potential harm
- Amount at issue
- Resources to pursue

How Organizations Can Prevent Whistleblowers

• Strong compliance programs

- $\circ~$ Demonstrate importance of program inside and outside organization
- Be more than a hotline numberClear lines of communication
- Data mining of your own data
- Voluntary repayments
- Follow up with complainants
- Collaboration within organization
- Independent investigations
- Prompt and adequate closure

How Organizations Can Prevent Whistleblowers

- Take every complaint seriously: Even difficult people can raise valid issues
- Keep open lines of communication
- Guard against retaliation
- Build relationships with regulators and enforcers

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