







1. Role of CCOs and Compliance Personnel







Trust and the Global Supply Chain

Sourcing is becoming more important than ever. In response to consumer interest, organizations are uncovering the sources of their products. This presents unique challenges that technologies like vendor management, third party diligence and blockchain are solving for.

The Grocery Manufactures Association estimates food fraud costs the global industry between \$10-15b per year, affecting 10% of all commercially sold food products.

Compliance opportunity:

- Verify that business partners are not on SDN lists programmatically
- Investigate blockchain for smart contracts and provenance



Antitrust and Big Data

- Businesses use competitor's public and private pricing data to drive their own pricing algorithms.
- If these algorithms result in non-competitive pricing, who is responsible?
- Is the person who developed and deployed the algorithm consciously committing an antitrust violations?

Data Privacy – European Union

- Comprehensive
- Focused on individual human rights
- Seven Principles:
 - 1. Lawfulness, fairness and transparency
 - 2. Purpose limitation
 - 3. Data minimization
 - 4. Accuracy
 - 5. Storage limitation
 - 6. Integrity and confidentiality (security)
 - 7. Accountability



11 Key GDPR Tenets

- 1. Increases the individual's expectation of data privacy and the organization's obligation to follow established cybersecurity practices.
- Establishes hefty fines for non-compliance. An egregious violation of GDPR, such as poor data security leading to public exposure of sensitive personal information, could result in a fine in the millions or even billions of dollars (there are two tiers of violations and the higher tier is subject to fines of over 20 million euros or 4% of the company's net income).
- 3. Imposes detailed and demanding breach notification requirements. Both the authorities and affected customers need to be notified "without undue delay and, where feasible, not later than 72 hours after having become aware of [the breach]. Affected companies in America that are accustomed to US state data breach reporting may need to adjust their breach notification policies and procedures to avoid violating GDPR.
- 4. Requires many organizations to appoint a data protection officer (DPO). You will need to designate a DPO if your core activities, as either a data controller or data processor, involve "regular and systematic monitoring of data subjects on a large scale." For firms who already have a chief privacy officer, making that person DPO would make sense, but if there is no CPO or similar position in the organization, then a DPO role will need to be created.
- Tightens the definition of consent. Data subjects must confirm their consent to your use of their personal data through a freely given, specific, informed, and unambiguous statement or a clear affirmative action. In other words: silence, pre-ticked boxes, or inactivity no longer constitute consent.
- 6. Takes a broad view of what constitutes personal data, potentially encompassing cookies, IP addresses, and other tracking data.
- Codifies a right to be forgotten so individuals can ask your organization to delete their personal data. Organizations that do not yet have a process for accommodating such requests will need to work on that.
- Gives data subjects the right to receive data in a common format and to ask that their data be transferred to another controller. Organizations that do not yet
 have a process for accommodating such requests will need to work on that.
- Makes it clear that data controllers are liable for the actions of the data processors they choose. (The controller-processor relationship should be governed by a contract that details the type of data involved, its purpose, use, retention, disposal, and protective security measures. For US companies, think Covered Entities and Business Associates under HIPAA.)
- 10. Increases parental consent requirements for children under 16.
- 11. Enshrines "privacy-by-design" as a required standard practice for all activities involving protected personal data. For example, in the area of app development, GDPR implies that "security and privacy experts should sit with the marketing team to build the business requirements and development plan for any new app to make sure it complex with the new regulation".





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Data ownership

- Giving control of data back to the original creator, instead of the platform
- Enterprise implications businesses can share proprietary data without fear of theft or loss
- Fujitsu Data Exchange Network, IOTA Data Marketplace
- Privacy rules
 - Ease of clicking without reading
 - Backlash









Maturity Scale – Technology Supported Compliance Processes

	BASIC	ENHANCED	Optimized
Hotline and Case Management	 Communicate issues and concerns associated with unethical or illegal activities safely and honestly Anonymous phone line reporting Anonymous email service 	 Investigations are tracked step by step and recorded in the centralized case file for easy collaboration and reporting 	Data analytics, trend analysis and data mapping
Screening	 Third Parties are screened against broadly applicable watchlists including SDN's, OFAC, and FCPA sanctioned entities 	 Screening is tailored to country and regulatory specific requirements Adjustment are made based on risk tolerance (e.g. match % requirements, prioritization of high risk hits, etc.) 	 Workflow functionality tracks vendors throughout the onboarding process Information gathering, screening and risk analysis occur in the same tool
raining and Training Administration	 Online training modules Completion is tracked and communicated 	 Trainings are tailored to include case studies that reflect the audience's actual work Interactive trainings including quizzes and gamification 	 Trainings delivered through a variety of channels (online, videos, podcasts, in-person) Training analytics are employed to identify areas of expertise and areas for improvement Results are shared throughout the organization and an emphasis is placed on tone at the top
GDPR and Data Privacy	 Data inventory Data flow analysis DPIAs Appointed DPO Data breach incident response plan 	Risk assessment conducted at regular intervals Automation of DPIAs Data analytics and reporting	Defined program mission and goals Searchable real-time inventories of data and data flows Embedded, configurable and interactive dashboards
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	BASIC	ENHANCED	Optimized
Gifts and Entertainment	Manual reporting Tracking completed	Established reporting channels Dedicated system for tracking and reporting	Automated reporting Advanced analytics and reporting Results are communicated to a supervisory authority
Conflicts of Interest	Manual reporting Tracking completed	Automated Conflicts of Interest forms developed Data is collected in a dedicated system	Conflicts of Interest reporting automated, including dashboards and notifications Dedicated resources analyze risk, report results
olicy Management	 Policies exist, location is published Resource is identified to maintain policies 	Dedicated Policy Management system	 Policies revisited and revised at regular intervals Policy Management is integrated with a Risk Assessment program
Risk Assessment	Compliance performs risk assessments on an ad-hoc basis to inform program goals	Stakeholders expanded to include resources outside of compliance Formalized risk assessments are conducted at regular intervals Data is analyzed and results are reported to Compliance team	 Advanced analytics, reporting and dashboards Risk assessments are automated Leadership is engaged and informed of the results

Uber

Was described as a "do whatever you have to do to get it done" environment.

Apple CEO Tim Cook threatened to have Uber's iPhone app removed from the App Store in 2015, when it learned that the ride-sharing company had secretly found a way to identify individual iPhones, even once the app was deleted from the phone. (The New York Times)

Uber disclosed a 2016 data breach, affecting 57 million riders and drivers. As a result, their settlement with the FTC pertaining to data mishandling, privacy and security complaints dating back to 2014 and 2015 has been expanded to include 20 years of privacy audits.

Uber is the subject of a United States Department of Justice inquiry over a program that it used to deceive regulators who were trying to shut down its ride-hailing service. (The New York Times)









Theranos



- Board of Directors "Never occurred to ask"
 - Do board members understand technology?
- How could they have gotten ahead of this?
- Role of attorneys in compliance:

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Cybersecurity

- Must run analysis periodically.
- Risk: Penetration by bad guys to capture data, extract ransom
 - Review: policies, network protection, data protection, anti-malware, auditing, monitoring, detection, use of mobile devices
 - Contingency planning?
 - Third-party risks
- Awareness and training
- More specific rules
 - New York Cybersecurity Requirements for Financial Services Companies, 23 NYCRR 500
 - SEC disclosure rules for cyber risks and incidents, 17 CFR 229, 249





Understand Your Process

- Factory gets new facility, removes the need for an old man to take the batch of chocolate across the floor, inadvertently changes consistency of chocolate
- How do you maintain high levels of customer service, quality control and risk management when automating?





Compliance Program Measurement

5 Essential Elements of Compliance	DOJ Compliance Program Evaluation 2017	US Revised Federal Sentencing Guidelines, Chapter 8, 2012	UK Bribery Act of 2010
Tone, leadership and messaging that includes an unambiguous, visible and active commitment to compliance; the Board must ensure compliance policies, systems and procedures in place	Commitment from senior and middle management, including clear messaging against corruption	-Governing authority with knowledge and oversight -Designated high-level personnel assigned responsibility for program -Designated individuals with day to day responsibility and adequate resources/authority	Top level commitment to confront bribery
Risk assessments designed to provide a big picture of overall compliance obligations and identify areas of high risk to prioritize resources	Risk assessment process in place with regular information gathering and analysis and remediation	Organization responds to criminal conduct	Periodic risk assessment that considers internal and external risk
Standards and controls including 1) Code of Conduct; 2) Standards and Policies; and 3) Procedures	-Code of conduct and compliance policies and procedures -Incentives and disciplinary measures -Third party due diligence and payments -Mergers & acquisitions diligence	-Standards & procedures to prevent and detect criminal conduct -Promote ethics and compliance through incentive and disciplinary programs	-Proportionate procedures to prevent risk -Risk based due diligence
Training and communication with focus on training the right people with appropriate risk level consideration	Risk-based training tailored for high-risk and control employees; analysis to determine who should be training and on what subjects Communications regarding misconduct	Communication and training	Communications (including training); policies and procedures are embedded and understood; training proportionate to the risk
Oversight to ensure employees are adhering to the compliance program	-Analysis and remediation of underlying misconduct -Autonomy and resources -Confidential reporting and internal investigation -Continuous improvement, periodic testing and review	-Evaluate effectiveness -Reporting without fear of retaliation	Evaluate the effectiveness of procedures and adapt where necessary

Technology Risk

- Compliance must have a seat at the table
 - Competing interests across the organization
 - Communication is paramount
- Think about all of the ways that new technology can expose company
 - Are functions legal? (specific regulations from FTC, FDA, etc.)
 - What if data breach?
 - Reduction of product/service quality?
 - Cost to remediate?
 - Covered by insurance?
 - Privacy?
 - Rejection by customers?
 - Constant monitoring and updating to deal with new threats?

Role of Compliance: Asking Questions

- What training is done (social engineering, risky use)?
- What security is in place?
- Is there a response plan?
 - Alternate site for processing, data storage?
 - Kill switch?
- Newly acquired businesses?
 - Insecure computer systems?
 - Inconsistent HR systems not supplying needed info for compliance program?
- How will we explain our cyber compliance program to a government enforcer if we get in trouble?
 - Does it show due diligence to develop a program?
 - Does it show due diligence to implement the program?
 - Does it show that enforcement should be against an individual instead of the company?

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Ted Banks

Heidi Rudolph

Gene Stavrou tbanks@scharfbanks.com heidi.rudolph@moraeglobal.com gene.stavrou@ingredion.com