





Time Magazine, 2017



Nassar like Penn State did with Jerry

Sandusky?

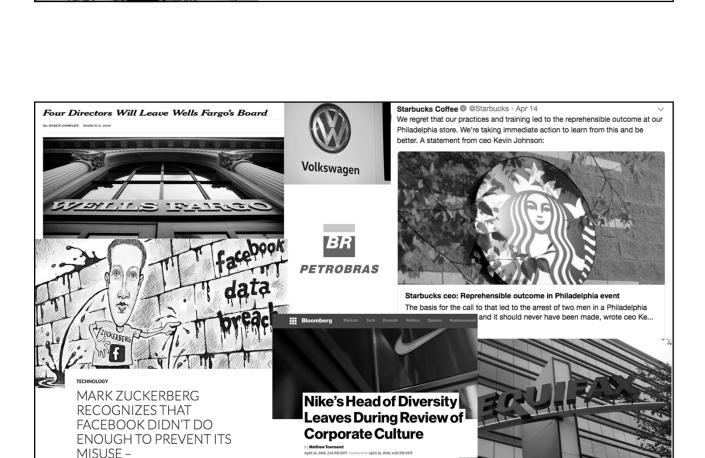
A

FILM

ACURA

**HARVEY WEINSTEIN** 

**ACCUSED OF** SEXUAL HARASSMENT







### CULTURE IS A KEY DRIVER OF IMPACT

#### Regulators have long identified culture as a driver of Compliance & Ethics strategy.



"... undertake an appropriate assessment of corporate efforts to create an organizational culture that encourages a commitment to compliance with the law and ethical conduct..."



"Culture needs to be set from the top. Members of the corporation need to know that the corporation is committed to ethical standards... and that executives... are role models for ethical business conduct"



Department

"... A corporation is directed by its management and management is responsible for a corporate culture in which criminal conduct is either discouraged or tacitly encouraged."

# THE TIME FOR BUILDING RELATIONSHIPS IS NOT IN THE MIDDLE OF A CRISIS



Setting the tone of a speak-up culture within the company often starts with leaders.



**Employees** report misdeeds 71% of the time when they believe top management is committed to ethics.



Front-line management are the gatekeepers of culture.

They are in the most INFLUENTIAL position to foster an environment for employees to raise concerns and speak out.

 57% of people will go to their direct supervisor when they observe misconduct



#### Do they LISTEN UP?

- Less than 2% of managers are formally trained around active listening
- Average manager interrupts employees within 17 seconds when someone is speaking.

LRN Inspiring Principled Performance



Follow

FULL INTERVIEW: "I personally apologize..." Starbucks CEO Kevin Johnson one-on-one with @RobinRoberts in his first interview after two black men were handcuffed at a Philadelphia store.

FULL STORY: abcn.ws/2HB91Lq

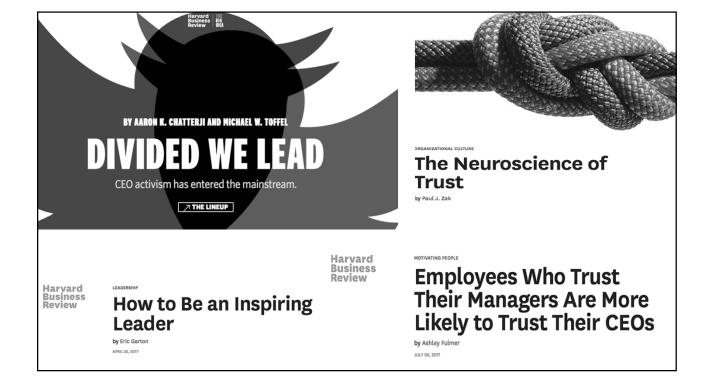


CEO expresses the need to have the uncomfortable dialogue:

"I'd like to have a dialogue with them so that I can ensure that we have opportunity to really understand the situation and show some compassion and empathy for the experience they went through, finally as we're working to solve this, I'd like to invite them to join me in finding a constructive way to solve this issue."

#### Remember:

- ✓ Regular Training can transfer situational awareness and guidelines.
- ✓ Simplifying policies into tangible, actionable guidelines has impact.
- ✓ Workforce needs simulated practice APPLYING guidelines.



# SPARK DIFFICULT CONVERSATIONS





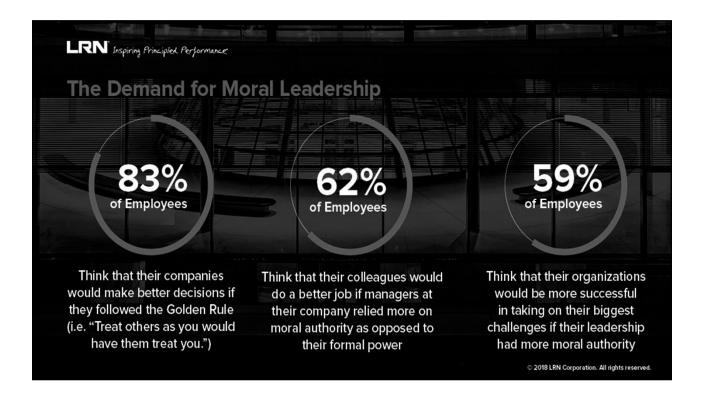


LRN' Inspiring Principled Performance

# **REACH ACROSS THE TABLE: Collaborate Cross Functionally**



HR



# LEADERS NEED TO MODEL **#WALKTHETALK**

- 1. Set the Tone
- 2. Practice having uncomfortable conversations
- 3. Be accessible
- 4. Be an active LISTENER
- 5. Take Action



The Value in Difficult Conversations







