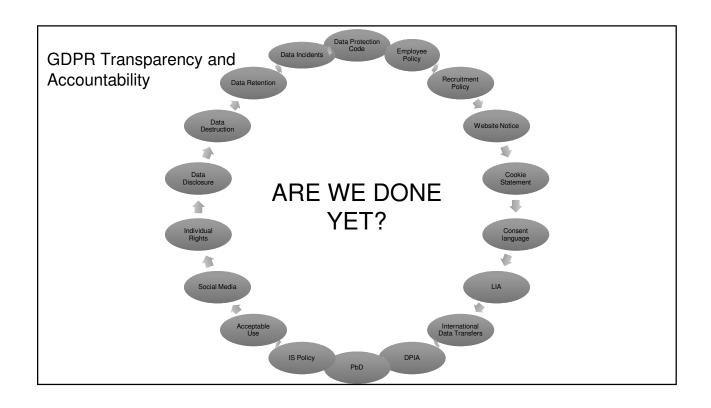
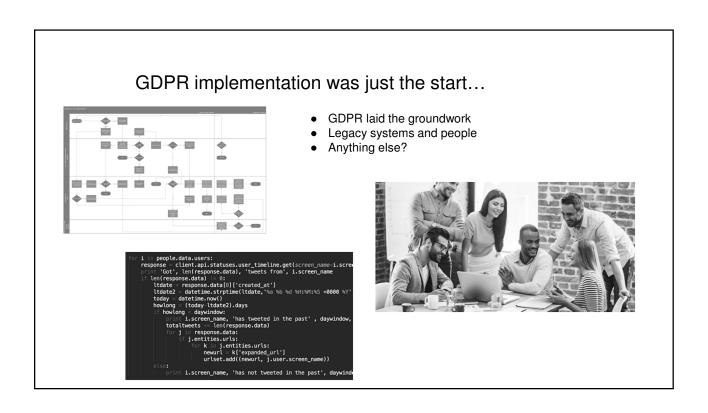


Topics

- Appreciating the value of policies and procedures
- Increased data incidents, data subject requests, regulatory investigations and fines
- Why GDPR is setting the tone for global privacy

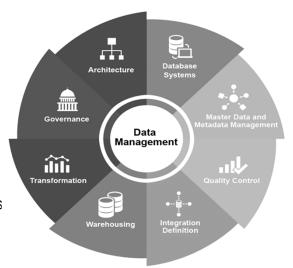


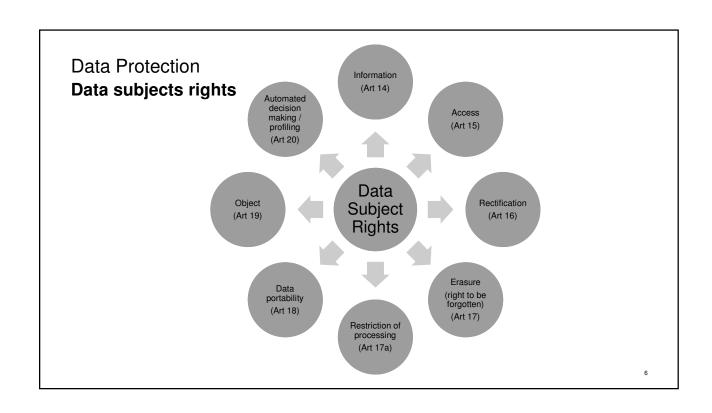




Beyond GDPR: Data Governance is the ultimate prize!

- Data dictionary
- Data quality
- Centralised decision making and prioritisation
- Single customer view
- Issues and escalation
- Data retention and deletion decisions
- Capabilities are fit for compliance
- Exec level buy-in and accountability





Right to	Conditions for Processing			
	Necessary for contract	Legal requirement	Legitimate interests	Consent
Access	Applies	Applies	Applies	Applies
Be informed	Applies	Applies	Applies	Applies
Rectification	Applies	Applies	Applies	Applies
Erasure ¹	Applies if data no longer needed or processing is unlawful	Does not apply unless data no longer needed	Applies if individual has objected and there are no overriding legitimate grounds for processing	Applies unless no other legal basis for processing
Restrict processing	Applies if contesting accuracy or lawfulness or if individual needs to retain data	Applies if contesting accuracy or lawfulness or if individual needs to retain data	Applies if individual has objected to legitimate interests, or if contesting accuracy or lawfulness or if individual needs to retain data	Applies if contesting accuracy or lawfulness or individual needs to retain data
Portability	Applies	Does not apply	Does not apply	Applies
Object to processing	Does not apply	Does not apply	Applies – assessment required	Does not apply*
Object to marketing	Applies	Applies	Applies	Applies
Automated decisions & profiling	Does not apply	Does not apply	Applies	Does not apply*



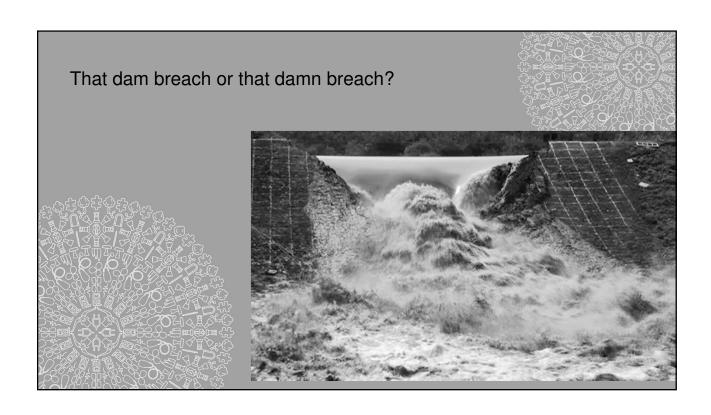
Sanctions for non-compliance are more than just for data breaches

Sanctions for non-compliance – two levels of fines...

➤ Up to the greater of 2% annual worldwide turnover of preceding financial year or EUR 10 million – for matters re internal record keeping, data processor contracts, data protection officers, data protection by design and default

➤ Up to the greater of 4% annual worldwide turnover of preceding financial year or **EUR 20 million** – for matters re breaching data protection principles, conditions for consent, data subjects' rights and international data transfers

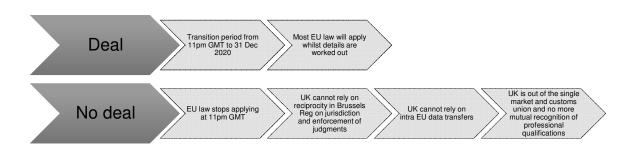


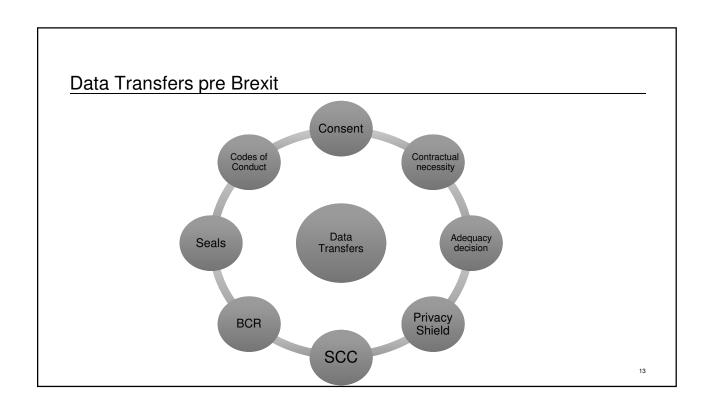


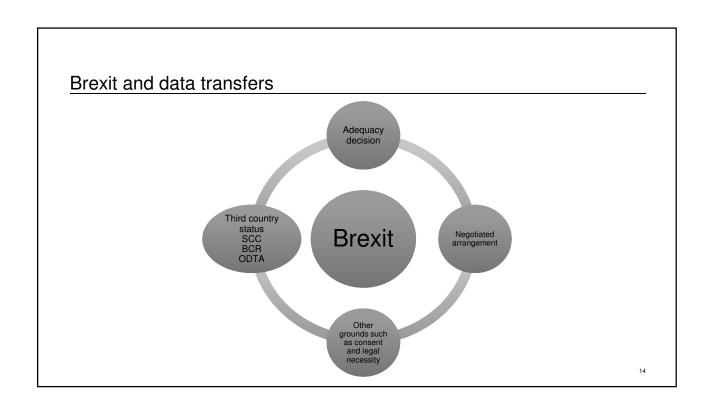
Brexit: Deal or no deal

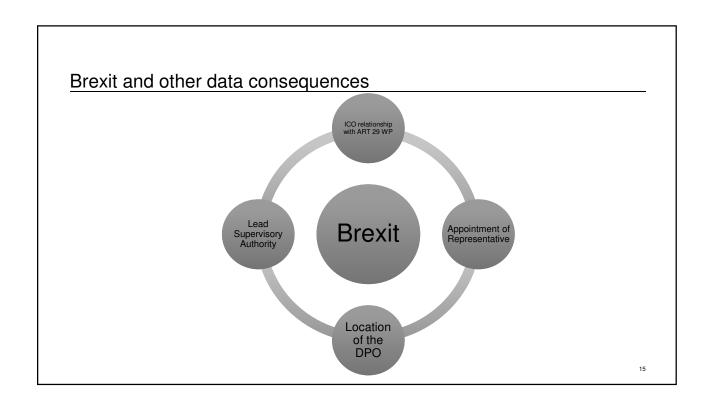


Deal or No Deal









2013 Study on Trade Secrets

75% of respondents ranked them as strategically important to:

- ✓ Growth
- ✓ Competitiveness
- ✓ Innovation

Examples are:

- ➤ Commercial bids and contracts
- ➤ Contract terms
- > Customer/supplier lists
- > Financial data
- ➤ R&D data
- ➤ Process know how and technology
- > Formulae and recipes
- ➤ Product technology
- ➤ Marketing data



Directive 2016/943 on the protection of undisclosed know-how and business information (trade secrets) against their unlawful acquisition, use and disclosure

- Harmonises the definition of trade secrets
- Provides civil law rights to stop unlawful use and further disclosure of misappropriated trade secrets
- Right to have products removed from the market that have created using illegally acquired trade secrets
- Right to compensation

☐ A trade secret must be seen by the business as secret



☐ It must be treated as secret by the business

How to protect trade secrets

- ✓ Clean desk policy
- ✓ Shredding
- ✓ Use of NDA's and Confidentiality Agreements
- ✓ Mark materials as CONFIDENTIAL
- √ Take care when emailing attachments
- ✓ Consider risks of disclosing trade secrets in public places
- ✓ Manage devices in the workplace
- ✓ Train staff to protect trade secrets



Often the biggest threat is ourselves





City&Finance

ity Editor: Alex Brummer Finance Editor: James Coney

Trader boasted about secret deals on WhatsApp

A CITY investment banker has been fined more than £37,000 for boasting about deals on messaging service WhatsApp.

Christopher Niehaus, 49, was a managing director at Jefferies when he bragged to pals about how he might pocket a bonus big enough to pay off his mortgage.

A CITY investment banker has been fined about clients, according to the Financial Conduct Authority.

The scandal came to light when Niehaus handed his phone to Jefferies for an internal probe after an unrelated complaint. Investigators found conversations about deals – including one with a rival business – and the boasts. When confronted, Nie-

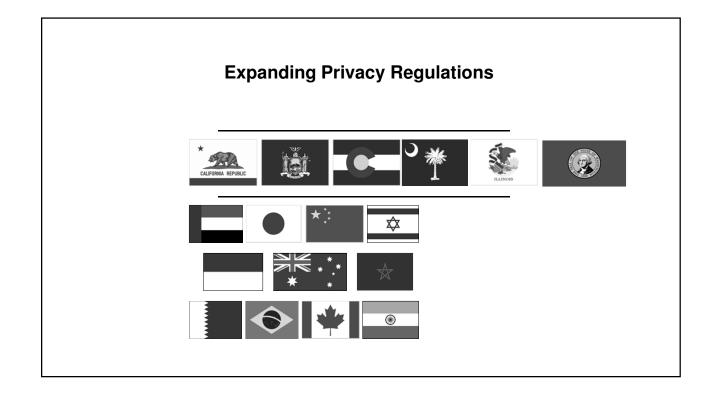
haus said he knew the information w confidential and should have known bett The FCA accepted that no one involtraded any shares based on the insiknowledge and hit Niehaus—who, acciing to his LinkedIn profile, had previoworked at HSBC and Swiss lender U with a £37,198 penalty.

21

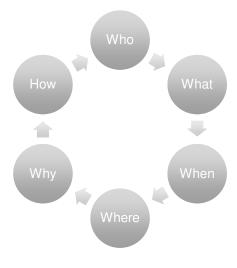




The Rabbi Shmuley and Steve Bannon selfie. Credit: Twitter / @RabbiShmuley

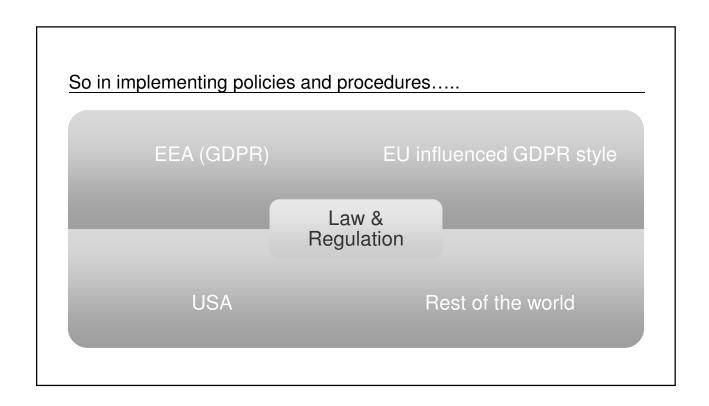


Understand your personal data estate



How do the laws apply

- 1. Think about history
- 2. Remember colonisation and conquest
- 3. Commonwealth countries adopt a UK approach, so Singapore, South Africa, Canada, India and Australia have English style laws
- 4. Spain and Portugal influence Argentina, Uruguay, Brazil and Macau
- 5. France influences North Africa, Vietnam and Canada





Thank you

Bristows LLP

100 Victoria Embankment London EC4Y 0DH T +44(0)20 7400 8000

robert.bond@bristows.com

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