





culture:  the set of shared attitudes, values, goals, and practices that characterizes an institution or organization  Merriam-Webster Dictionary	
ethical culture:  the extent to which an organization regards it's values. Strong ethical cultures make doing what is right a priority. Ethical culture is often unwritten code by which employees learn what they should think and do.  ERC (Ethics Resource Center)	
Legal Value of Culture	
A 5:	-
A firm must "promote an	
organizational culture that encourages ethical conduct"	
encourages ethical conduct	
United States Sentencing Guidelines Section 8B2.1(a) of the revised guidelines	

## How do you assess culture?

- What does the organization believe in?
- Do the employees know that?
- Have you asked them?
- Are you ready for their answers?
- What do you do with their answers?

7

### The Compliance Program Survey

- Does have a compliance and ethics program?
- Does have a compliance officer?
- Who is the compliance officer?
- Does \_\_\_\_\_ have policies that prohibit illegal and unethical conduct?
- Do employees think the policies give good advice?
- What do employees think of their managers?
- Do they feel comfortable going to their managers for advice?

8

#### The Compliance Program Survey

- Does \_\_\_\_\_ conduct training on policies that you are expected to follow?
- Have you taken that training?
- Was the training useful to you?
- Were you able to ask questions about the topic?
- Is there pressure to make quotas?
- Does that pressure take priority over following policies on compliance and ethics?

9

#### The Compliance Program Survey

- Does senior management demonstrate a commitment to honesty and integrity?
- Do they talk about it?
- Does \_\_\_\_\_ have clear core values?
- If you have a question about whether something is illegal or unethical, or violates company policy, do you know where to go for guidance?
- Do the rules apply to all employees equally?

10

#### The Compliance Program Survey

- Do you have a way to report illegal or unethical activity?
- Do you know how to do so?
- Are you comfortable doing so?
- Are you worried about retaliation?
- Does \_\_\_\_\_ have a policy against retaliation?
- Does \_\_\_\_\_ impose discipline against employees who commit illegal or unethical activity?

1

#### The Compliance Program Survey

- Have you ever been asked, or felt pressured, to do something illegal or unethical related to your work?
- Are you aware of any illegal or unethical conduct at \_\_\_\_\_\_?
- When there has been a problem, are lessons learned from that event shared with the organization?
- Does \_\_\_\_\_\_ benchmark against others?

12

# There's a reason the government asks 76% of employees in business have observed a high level of illegal or unethical conduct at work in the last 12 months. KPMG Organizational Integrity Survey Why you should worry • 65% employees don't report violations • 96% feared being accused of not being team players • 81% feared nothing would be done • 68% feared retaliation Society of Human Resources Managers **Group Exercises and Discussion**

# Group Exercise #1

You are a government prosecutor. You are investigating major violations of law you believe were committed by your target of your investigation.

- Develop a set of questions that you wish to ask employees of the company you are targeting.
- These questions are designed to expose a culture with a lack of concern for ethics and a culture of doing whatever it takes to make a profit.

16

## Group Exercise #2

You are legal counsel for a company targeted by the government.

- What questions will you allow your employees to answer when the government comes to conduct interviews?
- How will you prepare your employees for the interviews?

13

## Group Exercise #3

You are the organization's Chief Compliance and Ethics Officer.

- Prepare a list of questions to ask your employees to assess the culture of your organization.
- Remember; you want to know what your employees will tell the government <u>before</u> they tell them!

18

























