



**SCCE**<sup>TM</sup>  
Society of Corporate  
Compliance and Ethics

## Privacy Trends in the US and Implications for US and Global Organizations

September 15, 18th Annual CEI  
National Harbor, MD

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## Speaker



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## Outline

**01**

Baselining: What is Privacy?

**02**

Update on the State of US Consumer Privacy Laws and Bills

**03**

Understanding Trends and Themes

**04**

How to “Future-Proof” Your Privacy Compliance Initiatives

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## What is Privacy?

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## Baselining: How Do We Define Privacy?



Right to be left alone?



Information privacy?



The world we want to live in?

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## Compliance, Privacy and Security

Compliance	Data (Information) Privacy	Data Security
A systematic approach to governance designed to ensure that an organization meets its obligations under applicable laws, regulations, best practices, contracts, and internal policies.	Generally focused on the use and governance of PII. Organizations must implement policies to ensure that personal information is being collected, shared, and used in appropriate ways.	Focuses on protecting data (PII, confidential information, etc.) from impermissible access, including intentional malicious attacks. Organizations maintain the privacy of their data by having security protocols in place to prevent against external threats and data breaches.

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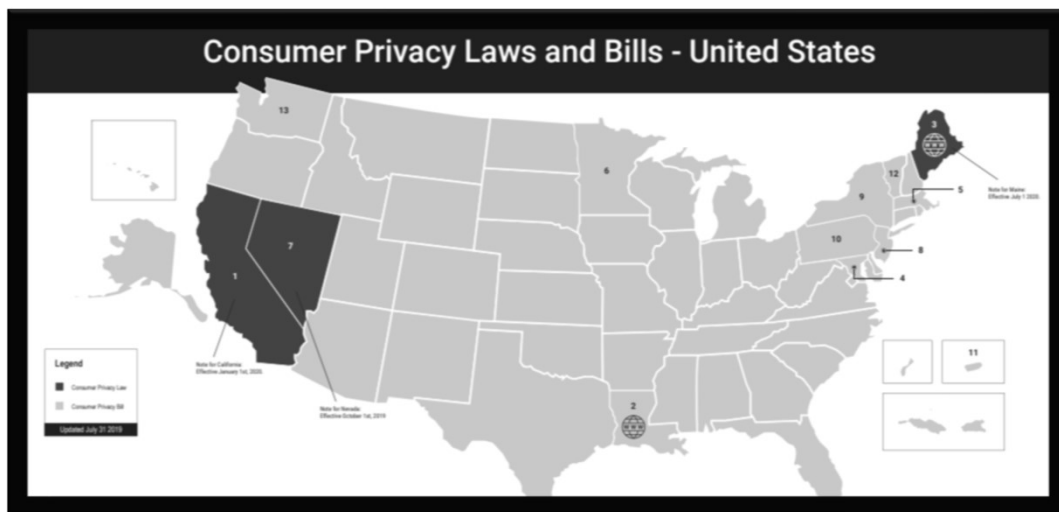
# The US Consumer Privacy Laws and Bills

Overview of existing and pending legislation and requirements

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## The US Consumer Privacy Laws and Bills

Pending and Adopted Legislation



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## California Consumer Privacy Act - Overview

- Stated to go into effect January 1, 2020
- Set to be one of the toughest privacy laws in the US
  - New states already passing similar bills
- Broadly expands the rights of consumers
  - Requires in scope businesses to be more transparent about collection, use, disclosure and sale of personal information
- May be a motivating event for businesses to enhance data privacy management practices
- For companies subject to GDPR, ability to leverage GDPR initiatives to address operational needs



## Who must comply?

- Any business worldwide doing business in California;
- exceeding thresholds of:
  - A. annual gross revenues of \$25 million;
  - B. personal information of 50,000 or more California residents, households, or devices annually; or
  - C. 50% or more annual revenue from selling California residents' personal information.
- Parent companies and subsidiaries sharing the same branding, even if they themselves do not exceed the applicable thresholds

## Who must comply? Key Definitions

### Personal Information

- Any information associated with, relating to, or capable of being associated with, or that could reasonably be linked, directly or indirectly, with a particular consumer or household.
- *See § 1798.140(o).*

### Consumer

- A natural person who is a California resident.
- *See § 1798.140(g).*

### Sale

- Selling, renting, releasing, disclosing, transferring, making available, or otherwise communicating a consumer's personal information to another business or a third party for monetary or other valuable consideration.
- *See § 1798.140(t).*

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## Who Must Comply? Key Definitions

### Business

- Any for-profit entity that collects personal information, determines the purposes and means of processing that information, does business in California, and meets at least one threshold related to revenue or volume of personal information collection; and
- Any entity that controls, or is controlled by, a qualifying business if it shares common branding.
- *See § 1798.140(c).*

### Service Provider

- Any for-profit entity that: (1) processes personal information on behalf of a business (2) pursuant to a written contract that prohibits the service provider from retaining, using, and disclosing personal information other than for the specific purpose of performing the service specified in the contract or as CCPA otherwise allows.
- *See § 1798.140(v).*

### Third Party

- Defined in the negative to include any person other than: (1) the business that collects consumer personal information; or (2) a person who receives personal information from a business pursuant to certain contractual limitations (similar to restrictions imposed on service providers).
- *See § 1798.140(w).*

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## Main Individual Rights

1. RIGHT OF ACCESS
2. RIGHT OF DELETION
3. RIGHT TO DATA PORTABILITY
4. RIGHT TO INFORMATION ON DATA SELLING
5. RIGHT TO OPT-OUT OF DATA SELLING
6. DO NOT SELL BUTTON/LINK
7. PRIVATE RIGHT OF ACTION (breaches)

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Rights mainly apply to data collected in the 12 months preceding the request and can be exercised free of charge.

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### CALIFORNIA CONSUMER PRIVACY ACT (CCPA)

- Applies in the **State of California** and to organizations doing business there
- Legislation focuses on **data subject rights**
- Rights only extended to **California residents**
- Will apply as of 1 January 2020; changes to the body of law still possible

## How to comply?

### Update Privacy Policies:

- Provide at or before collection: categories of personal information (PI) to be collected and underlying purposes (information may be provided elsewhere)
- Separate lists of categories of PI collected, sold or disclosed for a business purpose in the preceding 12 months (explicitly state if not sold or disclosed)
- Categories of sources of PI collected
- Business/commercial purposes for collecting or selling PI

## How to comply?

### Update Privacy Policies to Include:

- Categories of third parties receiving PI
- Description of the rights to access, deletion, to obtain information about disclosures, to opt out of sales, and not to be discriminated against
- If PI is sold: Fact that PI collected may be sold and clear and conspicuous link, titled "Do Not Sell My Personal Information", to webpage that enables opt-out
- Method(s) for submitting requests including, at a minimum, toll-free telephone number and, where maintained by the business, website address

## How to comply?

A business shall not discriminate against a consumer because the consumer exercised any of the consumer's rights under this title, including, but not limited to, by:

- a) Denying goods or services to the consumer.
- b) Charging different prices or rates for goods or services, including through the use of discounts or other benefits or imposing penalties.
- c) Providing a different level or quality of goods or services to the consumer, if the consumer exercises the consumer's rights under this title.
- d) Suggesting that the consumer will receive a different price or rate for goods or services or a different level or quality of goods or services.



# How to comply?

## Access, Deletion rights: Implement processes and policies to

- verify the identity of individuals making requests
- timely provide portable copies
- delete personal information or claim statutory exception

(1) Complete the transaction for which the personal information was collected, provide a good or service requested by the consumer, or reasonably anticipated within the context of a business's ongoing business relationship with the consumer, or otherwise perform a contract between the business and the consumer.  
 (2) Detect security incidents, protect against malicious, deceptive, fraudulent, or illegal activity; or prosecute those responsible for that activity.  
 (3) Debug to identify and repair errors that impair existing intended functionality.  
 (4) Exercise free speech, ensure the right of another consumer to exercise his or her right of free speech, or exercise another right provided for by law.  
 (5) Comply with the California Electronic Communications Privacy Act pursuant to Chapter 3.6 (commencing with Section 1546) of Title 12 of the Penal Code.  
 (6) Engage in public or peer-reviewed scientific, historical, or statistical research in the public interest that adheres to all other applicable ethics and privacy laws, when the businesses' deletion of the information is likely to render impossible or seriously impair the achievement of such research, if the consumer has provided informed consent.  
 (7) To enable solely internal uses that are reasonably aligned with the expectations of the consumer based on the consumer's relationship with the business.  
 (8) Comply with a legal obligation.  
 (9) Otherwise use the consumer's personal information, internally, in a lawful manner that is compatible with the context in which the consumer provided the information.

- obtain assistance of service providers

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Bill	Summary	Subject	Latest Bill Version	Lead Authors	Status	Last History Action
AB-25	Excludes employment information from definition of "consumer."	California Consumer Privacy Act of 2018.	Amended Senate 6/28/2019.	Chau	Senate: In committee process - Appropriations.	7/10/2019 - From committee: Amend, and do pass as amended and re-refer to Committee on Appropriations. (Ayes 8. Noes 0.) (July 9).
AB-846	Clarifies nondiscrimination provision as it applies to loyalty programs.	Customer loyalty programs.	Amended Assembly 5/20/2019.	Burke, Low, Mullin	Senate: In committee process - Appropriations.	6/6/2019 - Referred to Committee on Judiciary.
AB-873	Amends the definition of "deidentified"; removes "household" from definition of "personal information" and revises to mean "reasonably linkable" to a consumer.	California Consumer Privacy Act of 2018.	Amended Assembly 5/02/2019.	Irwin	Senate: In committee process - Judiciary.	7/9/2019 - In committee: Set, first hearing. Failed passage. Reconsideration granted.
AB-874	Excludes "publicly available information" from the definition of "personal information," and clarifies that deidentified or aggregate information is "not personal information."	California Consumer Privacy Act of 2018.	Amended Assembly 3/25/2019.	Irwin	Senate: In committee process - Appropriations.	7/10/2019 - From committee: Do pass and re-refer to Committee on Appropriations with recommendation: To Consent Calendar. (Ayes 8. Noes 0.) (July 9). Re-referred to Committee on Appropriations.
AB-1138	Requires verifiable parental consent that complies with Children's Online Privacy Protection Act to create a social media or app account.	Social media: the Parent's Accountability and Child Protection Act.	Amended Assembly 5/13/2019.	Gallagher	Senate: In committee process - Appropriations.	7/10/2019 - From committee: Amend, and do pass as amended. (Ayes 8. Noes 0.) (July 9).
AB-1146	Exempts vehicle and ownership data for purpose of vehicle repair relating to a warranty or recall.	California Consumer Privacy Act of 2018: exemptions - vehicle information.	Amended Senate 6/28/2019.	Berman	Senate: In committee process - Appropriations.	7/10/2019 - From committee: Do pass and re-refer to Committee on Appropriations. (Ayes 8. Noes 0.) (July 9). Re-referred to Committee on Appropriations.

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Bill	Summary	Subject	Latest Bill Version	Lead Authors	Status	Last History Action
AB-1202	Creates "data broker" registry with the California attorney general.	Privacy: data brokers.	Amended Senate 6/28/2019.	Chau	Senate: In committee process - Appropriations.	7/5/2019 - Read second time and amended. Re-referred to Committee on Appropriations.
AB-1281	Require a business in California to disclose use of facial-recognition technology in a physical sign that is clear and conspicuous at the entrance of every location.	Privacy: facial-recognition technology – disclosure.	Amended Senate 7/5/2019.	Chau	Senate: In committee process - Appropriations.	7/5/2019 - Read second time and amended. Re-referred to Committee on Appropriations.
AB-1355	Allows for differential treatment of a consumer reasonably related to the value of the consumer's information to the business, and requires a business make disclosures regarding a consumer's rights.	Personal information.	Amended Assembly 4/12/2019.	Chau	Senate: In committee process - Appropriations.	7/10/2019 - From committee: Do pass and re-refer to Committee on Appropriations with recommendation: To Consent Calendar. (Ayes 8. Noes 0.) (July 9). Re-referred to Committee on Appropriations.
AB-1564	Modifies the methods that a business make available to consumers to submit requests.	Consumer privacy: consumer request for disclosure methods.	Amended Senate 6/14/2019.	Berman	Senate: In committee process - Appropriations.	5/22/2019 - From committee: Amend, and do pass as amended and re-refer to Committee on Appropriations (Ayes 8. Noes 0.) (July 9).

## Nevada

### Main Individual Rights

1. RIGHT TO OPT-OUT OF DATA SELLING
2. DO NOT SELL BUTTON/LINK

**Amends an existing online privacy notice law and is significantly narrower than the CCPA.**

**Sale of data more narrowly defined: exchanging personal information specifically for monetary consideration and for onward licensing or sale.**

### ACT RELATING TO INTERNET PRIVACY

- Applies to "operators" ( $\neq$  *business*)
- Defines consumer in more limited way
- Does not extend to household information
- Legislation focuses on **sale of data**
- Rights only extended to **Nevada residents**
- Will apply as of 1 October 2019

## The US Consumer Privacy Laws and Bills

Pending and Adopted Legislation



California



Minnesota



Puerto Rico



Louisiana



Nevada



Vermont



Maine



New Jersey



Washington



Maryland



New York



Massachusetts



Pennsylvania

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## Understanding Trends and Themes



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# The US Consumer Privacy Laws and Bills

## Parallels

### "DO NOT SELL" PERSONAL INFORMATION

- Individual can request information about data sales
- Individual has the right to opt-out of data sales
- Organization has the obligation to display opt-out link or button

### GDPR AND CCPA-LIKE RIGHTS & OBLIGATIONS

- Individual has the right of access to his/her data
- Individual can request correction or deletion of data

### STRONG ENFORCEMENT

- Attorneys-General in charge of enforcement
- Possibility to impose penalties or hold organizations liable

### EQUAL TREATMENT

- Prohibition to discriminate against consumers exercising their rights

# The US Consumer Privacy Laws and Bills

## Differences

### SCOPE OF APPLICATION

- Significant differences between jurisdictions
- Depending on annual gross revenue, number of consumers, etc.
- Covered data: e.g. employee data, healthcare data not consistently covered

### PRIVATE RIGHT OF ACTION

- Only included in some of the bills, unlike CCPA or GDPR
- Notable examples are Louisiana, Maryland, Massachusetts, New York, Pennsylvania, Puerto Rico and Washington

### ACCOUNTABILITY

- Significant differences between jurisdictions on requirements to be able to demonstrate compliance

# The US Consumer Privacy Laws and Bills

## Outliers



### Maine

**Maine - SB946** (law)  
(Providers of broadband  
Internet access services)



### Louisiana

**Louisiana - HB465** (bill)  
(Providers of broadband  
Internet access services)



### Puerto Rico

**Puerto Rico** bill assigns the responsibility  
for enforcement to the Secretary of  
Consumer Affairs.



### Washington

**State of Washington** bill includes limits  
to the use of facial recognition:  
meaningful human review, consent, court  
order needed when surveilling specific  
individuals.

It follows the more extensive structure of  
the GDPR and includes definitions of  
sensitive data, controller and data  
subjects and requires transparency.

Unlikely to be discussed before 2020.

## Federal Law

?

# How to Future-Proof Your Privacy Compliance Initiatives: Is It Time to Invest in a Privacy Program?



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## The Need for a Privacy Program

Main Reasons



**HIGHER VOLUME &  
CONTINUOUSLY  
CHANGING LEGAL  
REQUIREMENTS**



**INCREASED  
PUBLIC  
AWARENESS**



**INCREASED  
ENFORCEMENT**

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## ACCOUNTABILITY

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## Compliance vs. Accountability

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### Accountability

- Globally recognized as a key building block for privacy and data protection regulation
- Gives effect to legal requirements and data privacy laws
- Delivers corporate digital responsibility for the 21<sup>st</sup> century and modern, data-driven economies

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## What must organizations do to be “accountable”?

### Accountability requires organizations to:

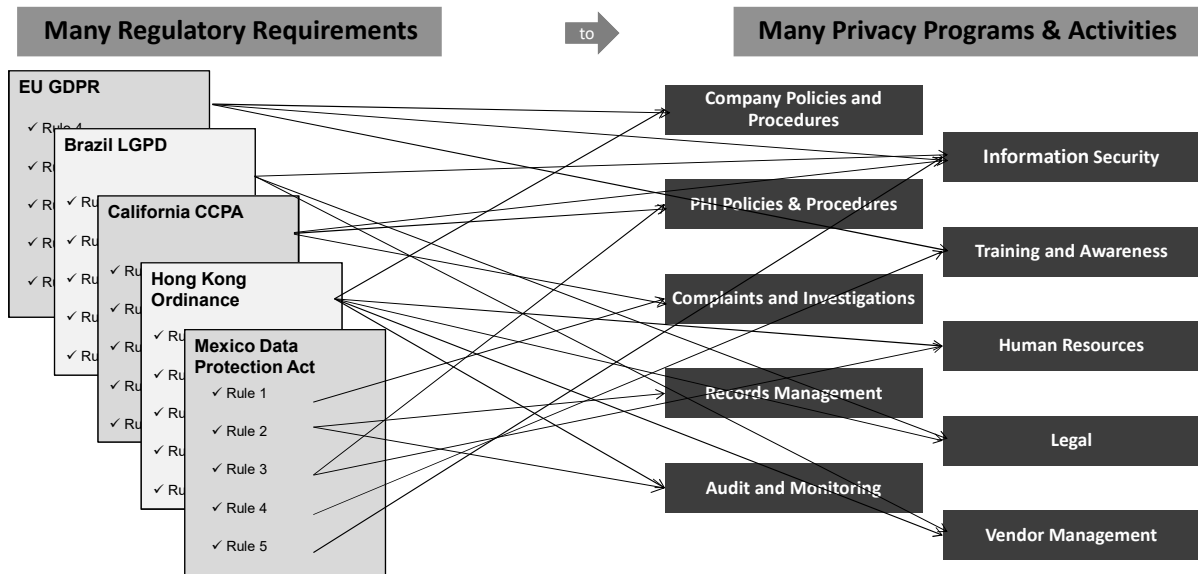
- Implement within the company a comprehensive privacy program covering all core elements of accountability that enables compliance with applicable laws, regulations or industry standards
- Verify the effectiveness and delivery of such a privacy program and ensure continuous improvement
- Be able to demonstrate the existence and effectiveness of such a program internally (to Board and senior level management) and externally on request (to regulators, business partners and individuals)

## Core Components





## Traditional Compliance Assessment Approach



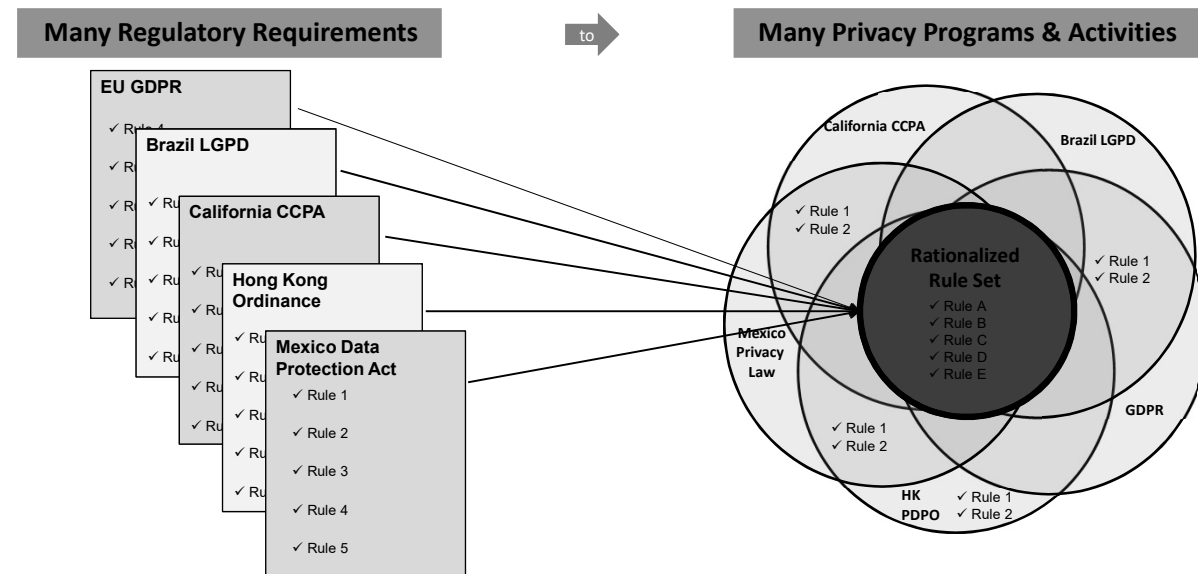
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## Traditional Compliance Assessment Approach



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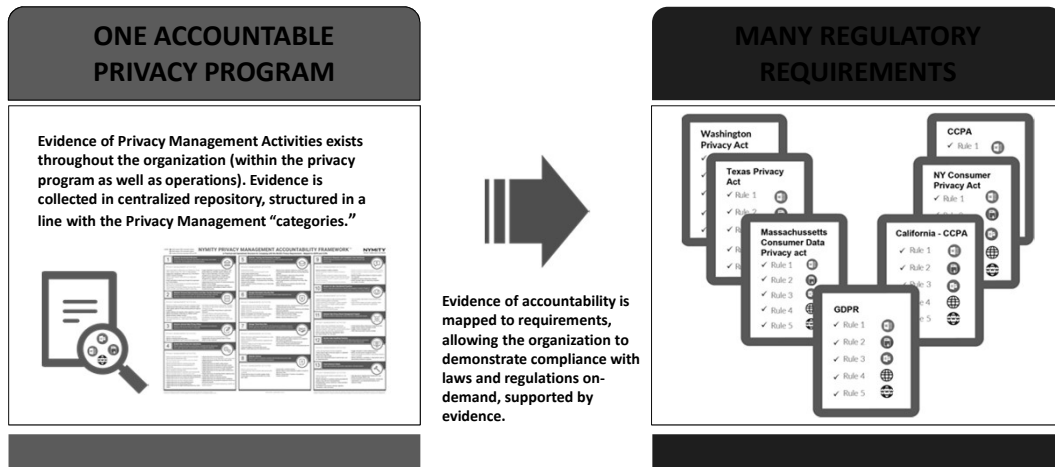
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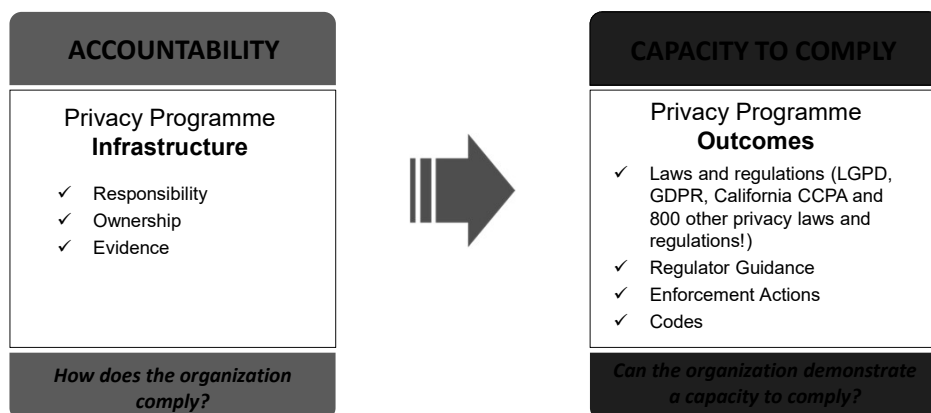
## Accountability Based Approach

Leverage existing activities to comply with many laws and evidence of accountability to demonstrate compliance



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## Accountability Approach to Compliance with Multiple Laws

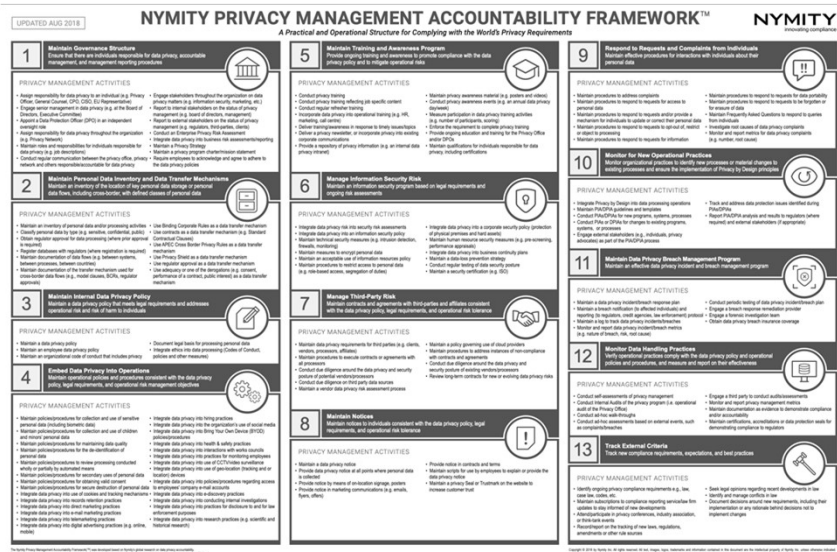


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# Privacy Frameworks

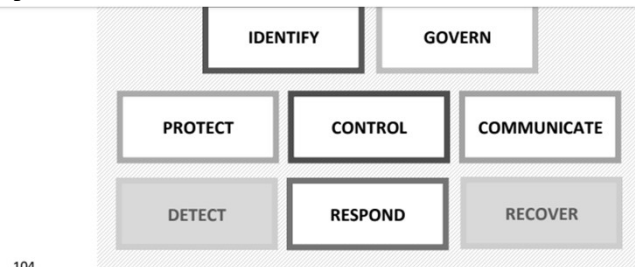
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## Nymity Privacy Management Accountability Framework



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## NIST Privacy Framework



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Table 1: Privacy and Cybersecurity Framework Function and Category Unique Identifiers

Function Unique Identifier	Function	Category Unique Identifier	Category
ID-P	Identify-P	ID.IM-P	Inventory and Mapping
		ID.BE-P	Business Environment
		ID.RA-P	Risk Assessment
		ID.DE-P	Data Processing Ecosystem Risk Management
GV-P	Govern-P	GV.PP-P	Governance Policies, Processes, and Procedures
		GV.RM-P	Risk Management Strategy

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## ISO 27701 (Formerly 27552)

### Enhancement to ISO/IEC 27001 for Privacy Management

- To enhance the existing Information Security Management System (ISMS) with additional requirements in order to establish, implement, maintain, and continually improve a Privacy Information Management System (PIMS)
- Outlines a framework for Personally Identifiable Information (PII) Controllers and PII Processors to manage privacy controls to reduce the risk to the privacy rights of individuals
- Intended to be a certifiable extension to ISO/IEC 27001 certifications

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**Q&A**

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A dark gray horizontal band featuring a stylized world map. The map is overlaid with a light gray circuit board pattern, with lines and dots representing electronic components and connections. The text "Contact" and the email address "teresa.tfalk@blueskyprivacy.com" are positioned on the left side of this band.

*Contact*  
*teresa.tfalk@blueskyprivacy.com*

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